



# Announcement

August 17, 2011

ALS Welcomes Bruce Schlatter to USA Sales Team

ALS Environmental Division, USA

Valued Client,

ALS Environmental has always been recognized for quality, integrity, and service. These are the guiding principles that define the success of our growing business and reinforce the dedication of our talented people. Because we recognize you have a choice, it is this constant reminder that we must continuously deliver the best performance for your loyalty in return.

We are pleased to announce that Bruce Schlatter has joined the USA business development team as the National Account Manager for the Oil and Gas Sector. Bruce has more than 20 years of experience in the environmental industry and has been a successful market developer for environmental testing since 1996.

Bruce's wealth of knowledge and experience in the environmental industry will bring exceptional value to our clients throughout the USA. In the oil and gas sector, where his expertise will prove valuable to our business development strategy, customers can expect to see greater focus on cultivating relationships, incomparable operational support, and a keen emphasis on technological innovation to complement the unique value-added services now being offered by ALS.

Based out of Kansas City, Bruce will join an extraordinary sales team at ALS Environmental which is backed by exceptional laboratory operations and the most dedicated staff in the industry. This combination has resulted in the ability for ALS to expand our client base into new markets and deliver world-class service.

To contact Bruce, call (281) 961-1258 or email [bruce.schlatter@alsglobal.com](mailto:bruce.schlatter@alsglobal.com).

Sincerely,

Scanning this box with your smartphone will access Bruce Schlatter's vCard. Need the mobile app? Download it for free at GetTag.Mobi



Sally Roan - Director, Sales & Marketing - North America

Minerals

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